

Description of the report

# Window and door market in the USA

edition 2018

The Report on the Window and Door Market in the USA, Edition 2018, is addressed to managers of window and door manufacturers which operate on or intend to enter the US market as well as to management staff of suppliers of materials for window and door manufacturing, which are planning to develop in the United States.

The aim of the report is to deliver comprehensive information about the development of the American window and door sector.

The Report consists of 5 chapters, which present the following:

- macroeconomic environment in which American manufacturers and importers operate,
- window and door manufacturing in the USA and results of leading manufacturers,
- volume, dynamics and directions of window and door export from the USA,
- window and door import to the USA, including import from individual countries,
- window and door sales in the USA,

The analysis covers the market of window and door joinery, which includes external and internal windows and doors made of wood, metal (steel and aluminium), and plastic (PVC and fibreglass)\* defined as per:

- NAICS classification – wood windows and doors (codes 321911, 3219111, 3219113, 3219115, 3219117, 3219119, 321911W), metal windows and doors (codes 332321, 3323211, 3323213, 3323215, 3323217, 3323219, 332321W), other building and construction fabricated plastics products, including plastic windows and doors (3261998),
- HS classification – codes 392520 (plastics; builders' ware, doors, windows and their frames and thresholds for doors), 441810 (wood; windows, French-windows and their frames), 441820 (wood; doors and their frames and thresholds), 730830 (iron or steel; structures and parts thereof, doors, windows and their frames and thresholds for doors), 761010 (aluminium; structures (excluding prefabricated buildings of heading no. 9406) and parts of structures, doors, windows and their frames and thresholds for doors).

The report presents data in USD, after conversion at the following exchange rates:

- 2013 (USD 1 = EUR 0.783),
- 2014 (USD 1 = EUR 0.784),
- 2015 (USD 1 = EUR 0.937),
- 2016 (USD 1 = EUR 0.940),
- 2017 (USD 1 = EUR 0.923).

### Research methods and techniques:

- desk research

### Data sources:

- The U.S. Census Bureau (Department of Commerce),
- International Trade Administration (Department of Commerce),
- The Bureau of Economic Analysis (Department of Commerce),
- United Nations,
- International Monetary Fund,
- Centrum Analityczne IAS [NTA Analytical Centre],
- credit bureaus (Bisnode, Dun & Bradstreet, SIC-NAICS LLC),
- professional organisations (The Window & Door Manufacturers Association, National Fenestration Rating Council, American Architectural Manufacturers Association),
- press releases,
- research agencies (such as Ducker Research Company, Principia Consulting, Freedonia Group),
- reports of stock-listed companies,
- manufacturers' and suppliers' websites.

Definition, methodology	4
Key findings	6
<b>Chapter 1. Description of the economic situation in the USA</b>	<b>8</b>
1.1. The US economy in the period 2014-2017. A forecast for the period 2018-2020	
1.2. Residential construction projects in the USA	
<b>Chapter 2. Window and door joinery manufacturing in the USA</b>	<b>11</b>
2.1. Description of the industry	
2.2. Window and door manufacturing volume and dynamics in the USA in the period 2013-2016	
2.3. Window and door manufacturing structure in the USA by material in which they were formed	
2.4. Leading window and door joinery manufacturers in the USA	
<b>Chapter 3. Window and door joinery export from the USA</b>	<b>17</b>
3.1. Volume and dynamics of window and door export from the USA in the period 2013-2017	
3.2. Directions of window and door export from the USA in 2017	
<b>Chapter 4. Window and door joinery import to the USA</b>	<b>20</b>
4.1. Volume and dynamics of window and door import to the USA in the period 2013-2017	
4.2. Window and door import to the USA in 2017 from individual countries	
<b>Chapter 5. Window and door joinery sales in the USA</b>	<b>25</b>
5.1. Window and door sales volume and dynamics in the USA in the period 2013-2016	
5.2. Window and door sales structure in the USA by material in which they were formed	

---

### 1

- The USA's GDP growth in the period 2014-2017. Forecast for the period 2018-2020 (a change in % YoY)
- Unemployment rate in the USA in the period 2014-2017. Forecast for the period 2018-2020 (in % at the end of the year)
- Inflation in the USA in the period 2014-2017. Forecast for the period 2018-2020 (annual average)
- Number of dwellings delivered in the USA by single-family houses and flats in multi-family buildings (in thousand dwellings)
- Number of dwellings in the USA for which building permits were issued in the period 2013-2016. Estimate for 2017

---

### 2

- Window and door manufacturing volume and dynamics in the USA in the period 2013-2016 (in billion USD)
- Window and door manufacturing structure in the USA in the period 2013-2016 (in billion USD)
- Material structure of window manufacturing in the USA in 2016 (in value terms)
- Material structure of door manufacturing in the USA in 2016 (in value terms)
- Window and door manufacturing in the USA by material in the period 2013-2016, manufacturing dynamics in 2016 (in billion USD)
- Annual turnover generated by the leading window and door manufacturers in the USA (in million USD)

---

### 3

- Volume and dynamics of window and door export from the USA in the period 2013-2017 (in million USD)
- Material structure of joinery export from the USA in 2017 (in value terms)
- Main directions of window and door export from the USA in 2017 (in million USD)

---

4

- Volume and dynamics of window and door import to the USA in the period 2013-2017 (in billion USD)
- Material structure of joinery import to the USA in 2017 (in value terms)
- Volume of window and door import to the USA in the period 2015-2017 by the material in which they were formed (in million USD)
- Dynamics of window and door import to the USA in the period 2015-2017 by the material in which they were formed (n-1=100)
- Top foreign suppliers (countries) of windows and doors to the USA in 2017 (in million USD)
- Leading PVC window and door suppliers to the USA in 2017 (in million USD)
- The leading wood window suppliers to the USA in 2017 (in million USD)
- Leading wood door suppliers to the USA in 2017 (in million USD)
- Leading steel door (and window) suppliers to the USA in 2017 (in million USD)
- Leading aluminium window and door suppliers to the USA in 2017 (in million USD)

---

5

- Volume and dynamics of window and door sales in the USA in the period 2013-2016 (in billion USD)
- Material structure of window and door sales in the USA in 2016 (in value terms)
- Window and door sales in the USA by material in the period 2013-2016, sales dynamics in 2016 (in billion USD)

## Publication date

June 2018

## Language

English

## Format of the report

PDF sent to the indicated e-mail address

## Copyright

Centrum Analiz Branżowych

## Price

EUR: 1,300 ( USD ~1,400)



## Contact

**Centrum Analiz Branżowych**

ul. Turmoncka 22/110

03-254 Warszawa

[www.cab-badania.pl](http://www.cab-badania.pl)

[www.cab-badania.com](http://www.cab-badania.com)

**Maciej Pastor**



Sales and Marketing Specialist

Phone: +48 797 940 910

E-mail: [m.pastor@cab-badania.pl](mailto:m.pastor@cab-badania.pl)