



TOP 250

MANUFACTURERS IN POLAND
WINDOWS • DOORS • GARAGE DOORS • FAÇADES

Enterprises accounting for > 90% of manufacturing in Poland

Dear Readers,

we are pleased to present the first edition of a list of more than 250 leading manufacturers of windows, doors, garage doors, and façades in Poland. The compilation covers 1/5 of all enterprises operating in the industry, yet they account for over 90% of window, door, garage door, and façade manufacturing in Poland.

The number of window and door joinery manufacturers has been gradually decreasing for a decade. Many enterprises have bid farewell to the industry and some have remained there as distributors. We hold the conviction that this phenomenon will not only prevail but also accelerate in the years to come.

We, the CAB team, can see a phenomenon very clearly that we have termed "two-speed industry". Large- and medium-sized enterprises, in particular ones focusing on export, grow rapidly, whereas small- and micro-sized enterprises, which operate primarily in the Polish market, record drops or wind up. The list we have compiled for you contains mainly the former group: enterprises which have a chance to become flagships of the Polish joinery for many years.

This study presents a list of more than 250 leading manufacturers along with their turnover, sales dynamics, as well as net profit, ROS, ROA, and ROE. It indicates also the area of specialisation of individual enterprises, their addresses and websites.

Enjoy your reading,

Robert Klos

Managing Director

Centrum Analiz Branżowych

Contents

List of top 250+ manufacturers of windows, doors, garage doors, façades contains the following data*:

- business name
- address /street, postal code, town/city, voivodship/
- website
- segment /windows, doors, garage doors, façades/
- leading products /garage doors, aluminium doors, wood doors, steel doors, special-purpose doors, PVC doors, façades, aluminium windows, roof windows, wood windows, PVC windows, steel windows/
- revenue from sales 2018 (in PLN)
- change of revenue from sales 2018 compared to 2017 (%)
- change of revenue from sales 2018 compared to 2017 (in PLN)
- net profit (loss) 2018 (in PLN)
- total assets 2018 (in PLN)
- equity 2018 (in PLN)
- return on sales (ROS) (%)
- return on assets (ROA) (%)
- return on equity (ROE) (%)

**the compilation presents revenue from sales for 2018 for more than 250 entities and results for 2017 or older for circa 20 entities. Net profit, total assets, and equity are presented for circa 230 entities.*

Terms of sale



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