

description of the report

# Insulating glass unit market in Poland

2016 edition



## About the report

**Insulating glass unit market in Poland, 2016 edition** report is addressed to managers of enterprises connected with the insulating glass unit sector – manufacturers of these products as well as suppliers of glass, sealing compound, machinery, etc.

The report has been prepared to supply the manager of these enterprises with comprehensive information about the development of the Polish industry home and abroad. The document discusses the performance of the insulating glass unit industry in 2015 and presents a forecast of glass unit manufacturing in Poland until 2021.

The report consists of 7 chapters demonstrating:

- the position of the Polish industry against other EU countries,
- insulating glass unit manufacturing in Poland, its product structure, and performance of the leading manufacturers,
- the Polish insulating glass unit export volume, dynamics and directions,
- the results of insulating glass unit import to Poland,
- the insulating glass unit sales volume in Poland,
- the forecast of insulating glass unit manufacturing in Poland in the period 2016-2021,
- the characteristics of the market of suppliers of glass for insulating glass unit manufacturing.

## Market definition

The analysis covers the market of insulating glass units, which comprise double and multiple glazed units defined in accordance with:

- NACE Rev.2 classification – 23.12.13-30.10 (double glazed units), 23.12.13-30.20 (multiple glazed units),
- CN classification – codes: 70080020 (multiple-walled insulating units of glass, coloured throughout the mass, opacified, flashed or having an absorbent or reflective layer), 70080081 (insulating units consisting of two panels of glass sealed around the edges by an airtight joint and separated by a layer of air, other gases or a vacuum (excl. coloured throughout the mass, opacified, flashed or having an absorbent or reflective layer), 70080089 (multiple-walled insulating glass consisting of two panels of glass with an interlayer of glass fibre, and multiple-walled insulating glass consisting of three or more panels of glass (excl. coloured throughout the mass, opacified, flashed or having an absorbent or reflective layer).

## Methodology

### Research methods and techniques

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- analysis of secondary sources – the report uses data from external sources, such as statistical offices, Customs Service, credit agencies, press releases, video presentations, manufacturers' websites
- own research – interviews with more than ten managers of enterprises connected with the insulating glass unit industry: glass suppliers, glass unit manufactures, window manufacturers and suppliers of sealing compound for insulating glass units
- own research carried out on the occasion of other projects related to the joinery sector – also information about the insulating glass unit market, "float" glass, window and facade market from the previous CAB research was used during the report preparation.

## Table of contents

Definition, methodology

### Chapter I. Insulating glass unit industry in Poland against the European Union

1. Insulating glass unit manufacturing in the EU
2. Largest insulating glass unit manufacturers (countries) in the EU

### Chapter II. Insulating glass unit manufacturing in Poland

1. Volume and dynamics of insulating glass unit manufacturing in Poland in the period 2010-2015
2. Glass unit manufacturing structure divided by double and triple glazed units
3. Leading manufacturers of insulating glass units in Poland – characteristics, turnover

### Chapter III. Insulating glass unit export from Poland

1. Volume and dynamics of insulating glass unit export from Poland in the period 2010-2015
2. Main export directions of insulating glass units
3. Leading insulating glass unit exporters

### Chapter IV. Insulating glass unit import to Poland

1. Volume and dynamics of insulating glass unit import to Poland in the period 2010-2015
2. Insulating glass unit import to Poland from individual countries

### Chapter V. Insulating glass unit sales in Poland

1. Volume and dynamics of insulating glass unit sales in Poland in the period 2010-2015
2. Insulating glass unit sales in Poland to individual consumer groups

### Chapter VI. Forecast of insulating glass unit manufacturing in Poland in the period 2016-2021

### Chapter VII. Characteristics of market of suppliers of glass for insulating glass unit manufacturing

## List of tables and charts

Insulating glass unit manufacturing in the EU in the period 2010-2014 (in billion EUR)

Largest insulating glass unit manufacturers (countries) in the EU in 2014 (in million EUR)

Poland's share in insulating glass unit manufacturing in the EU

Volume and dynamics of insulating glass unit manufacturing in Poland in the period 2010-2015 (in million m<sup>2</sup>)

Double and triple glazed unit manufacturing volume in Poland in the period 2010-2015 (in million m<sup>2</sup>)

Insulating glass unit manufacturing structure in Poland in the period 2010-2015 divided into double and triple glazed units (in %)

Sales revenue of leading insulating glass unit manufacturers in Poland (in million EUR)

Estimated insulating glass unit manufacturing volume by largest manufacturers in Poland in 2015 (in million m<sup>2</sup>)

Volume and dynamics of insulating glass unit export from Poland in the period 2010-2015 (in million m<sup>2</sup>)

Directions of insulating glass unit export from Poland in the period 2013-2015 (in thousand m<sup>2</sup>)

Value of insulating glass unit export from Poland to leading countries in 2015 (in million EUR)

Summary of leading insulating glass unit exporters from Poland in 2015

Volume and dynamics of insulating glass unit import to Poland in the period 2010-2015 (in million m<sup>2</sup>)

Insulating glass unit import to Poland from individual countries in the period 2013-2015 (in thousand m<sup>2</sup>)

Insulating glass unit import to Poland from individual countries in 2015 (in million EUR)

Volume and dynamics of insulating glass unit sales in Poland in the period 2010-2015 (in million m<sup>2</sup>)

Structure of insulating glass unit sales in Poland to individual consumer groups in 2015 (in million m<sup>2</sup>)

Estimated sales revenue of leading insulating glass unit consumers in Poland (in million EUR)

Forecast of insulating glass unit manufacturing in Poland in the period 2016-2021 (in million m<sup>2</sup>)

Sales revenue of "float" glass works located in Poland (in million EUR)

Import of "float" glass to Poland from individual countries in 2015 (in million EUR)

### Publication date

September 2016

### Language

Polish / English

### Format

PDF sent to the indicated e-mail address

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Centrum Analiz Branżowych

### Net price

Polish version: 3800 PLN / 950 EUR

English version: 4400 PLN / 1100 EUR

## Contact

### **Centrum Analiz Branżowych**

Turmoncka 22/110

03-254 Warsaw

[www.cab-badania.pl](http://www.cab-badania.pl)

[www.cab-badania.com](http://www.cab-badania.com)

### **Aneta Piechota**

Sales and Marketing Specialist

Tel. +48 797 940 910

E-mail: [a.piechota@cab-badania.com](mailto:a.piechota@cab-badania.com)

